

# The State of the Markets: Vital Signs

## 2nd Quarter 2017

### Key Takeaways

#### Economy

- **Consumer confidence holding to post-election bounce.** There is optimism about the labor market, but concerns are growing about the likelihood of tax and healthcare reforms.
- **Inflation remains subdued.** Weakness in the core inflation trend is due to apparel, transportation and medical care. Next rate hike likely to move to Dec.
- **More work, same wages.** The unemployed are finding new jobs at the fastest rate in nine years. But more employment is not fueling wage growth.

#### Capital Markets

- **Equity market maintains uptrend.** Stock volatility remains at lowest levels in 20 years while stocks continue to hit all-time highs (S&P is up 8% y-t-d).
- **Gradual shift to higher interest rates continues.** Borrowing costs remain very low and international trade is still favorable as the US dollar has declined by about 10% versus other key currencies this year.
- **Early stage venture funding still correcting.** VC investing continues to self-correct with first-time funding seeing the deepest decline and valuations reverting to more moderate levels. Fundraising in 2017 is on pace to equal the 2016 record.

#### M&A Activity

- **Buyers remain selective amid high valuations and policy concerns.** M&A activity increased 17% in 2Q17 driven by large deals while deal count fell 11%. Median M&A multiples still high at 9.7x, but decreasing from the 10.3x on 1Q17.

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*Advising Owners on How to Maximize and Harvest Business Value*

Indicator	Latest Available Data (qoq)	Change			
		Average Last 5 Years	2016	YTD	Jun
Consumer Confidence	95.1 Jun	↑ 7.2%	↑ 6.0%	→ -3.2%	↓ -2.1%
Inflation (CPI)	0.0% Jun	↑ 1.3%	↑ 2.1%	→ 0.4%	→ 0.0%
Real GDP Growth	0.8% Jun	↑ 2.0%	↑ 1.9%	→ 1.2%	↑ 0.8%
Unemployment	4.4% Jun	↓ -10.2%	→ -2.0%	↓ -8.3%	↑ 2.3%
S&P 500	2,423 Jun	↑ 12.6%	↑ 9.5%	↑ 8.2%	↑ 0.5%
10-yr. T-Bond Rates	2.3% Jun	↑ 7.9%	↑ 15.8%	→ -4.5%	↑ 4.5%
VC - Investments (\$bn)	\$21.3 Jun	↑ 10.3%	↓ -15.5%	↑ 49.05%	↑ 28.49%
VC - Exits (\$bn)	\$10.5 Jun	↑ 25.6%	↓ -45.3%	↑ 29.63%	↓ -28.08%
VC - Fundraising (\$bn)	\$11.3 Jun	→ 15.3%	↓ -37.6%	↑ 55.09%	↑ 44.87%
U.S. M&A (\$bn)	\$408.6 Jun	↑ 30.3%	↓ -13.9%	↓ -27.9%	↑ 17.1%
M&A EBITDA Multiples	9.7x Jun	→ 0.3%	→ -1.0%	→ -1.0%	↓ -4.9%